

Research Analyst

Location – New York, NY



SPS by Bain & Company, an award-winning provider of market intelligence for the M&A community, is seeking a **Research Analyst**. We help our private equity, corporate development, lender, and advisory clients navigate the competitive and opaque world of M&A deal origination to prioritize relationships, streamline internal processes, and improve their firm's overall performance.

You may be a great fit if:

- Have an interest in Finance, particularly M&A, Private Equity, and data research and mining
- You are an inquisitive individual who is willing to go the extra mile in their work and learn from those with greater experience, while contributing to the success of our clients.
- You want to collaborate with great people on a tight-knit team who genuinely care about your professional growth.
- You embrace the challenge of wearing multiple hats in a small company that is scaling quickly.

Key Responsibilities & Objectives

- Primary research objectives consist of utilizing a variety of sources and methods to aggregate information and maintain and improve the firm's proprietary database of M&A transactions in North America.
- Identifying areas of improvements and developing new methodologies and research sources to grow the database.
- Assisting in the preparation of clients' reports and presentation materials, as well as contributing research and analysis towards other projects.
- Develop a thorough understanding of the SPS solution and M&A industry.

Required Skills & Experience

- You have 0-1 year of professional experience in M&A transaction research (preferred), financial research, consulting, investment banking, or relevant internship experience.
- Have academic achievements in undergraduate studies that reflect a strong work ethic, collaborative attitude, pursuit of excellence.
- Possess the will to listen, learn, grow, and take on greater challenges.
- Possess excellent verbal and written communication skills with ability to multi-task with little supervision.
- High degree of meticulousness, cheerful outlook, creativity, self-motivation, efficiency, and drive to exceed other expectations.
- Excellent people skills and the confidence to be an honest advocate, willing to speak up when needed.
- BA/BS or equivalent degree required.

Mission

The SPS Research Analyst will provide secondary research for Private Equity and M&A deals to further enhance the SPS proprietary database. The Analyst is expected to uphold the highest level of accuracy and quality that our clients have come to expect.

The Research Analyst is an integral role at SPS, and we are looking for a strong contributor to join our team that is focused on high attention to detail, maintaining a positive team attitude, and looking to develop and ensure that the SPS strategy are translated into an actionable vision and strategy for the team.

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Compensation

Based on experience and will consist of base salary, performance bonus, 401K/ match, SPS cost sharing of medical, dental and vision plans along with available Flex Spending Account, Commuter Benefits, Voluntary Life and Long-term Disability Insurance, Wellness perks and more.

SPS employs a hybrid schedule, combining Tuesdays and Wednesdays at our in-office time at our midtown NYC location with work from home.

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, protected veteran status, or disability status.

Interested candidates should send a resume and other additional information to:

research.careers@suttonplacestrategies.com