

# Research Manager

Location – United States



**SPS by Bain & Company**, an award-winning provider of market intelligence for the M&A community, is seeking a **Research Manager**. We help our private equity, corporate development, lender, and advisory clients navigate the competitive and opaque world of M&A deal origination to prioritize relationships, streamline internal processes, and improve their firm's overall performance.

## You may be a great fit if:

- You have several years of experience with Private Equity data, M&A research, and analysis.
- Possess excellent project management skills and deductive reasoning capabilities.
- Preferable experience with researching Private Equity and M&A deals in Europe.
- You want to collaborate with great people on a tight-knit team who genuinely care about your professional growth.
- You embrace the challenge of wearing multiple hats in a small company that is scaling quickly.

## Key Responsibilities & Objectives

- Areas of oversight include management and coordination of data collection, analysis, and research.
- Primary research objectives consist of utilizing a variety of sources and methods to aggregate information and maintain and improve the firm's proprietary database of M&A transactions in North America & Europe.
- Identifying areas of improvements and developing new methodologies and research sources to grow the database.
- Mentoring and providing best practices with more junior members of the team.
- Develop a thorough understanding of the SPS solution and M&A industry.

## Required Skills & Experience

- 5-7 years of professional experience in M&A transaction research, financial research, consulting, investment banking, or relevant internship experience, etc.
- Possess excellent verbal and written communication skills with ability to multi-task with little supervision.
- High degree of meticulousness, positive attitude, creativity, self-motivation, efficiency, and drive to exceed other expectations.
- Prior job experience should reflect a strong work ethic, collaborative attitude, pursuit of excellence, and willingness to listen, learn, grow, and take on greater challenges.
- Excellent interpersonal skills and the confidence to be an honest advocate, willing to speak up when needed.
- Knowledge of the M&A and private equity community a plus.
- BA/BS or equivalent degree required.

## Mission

The SPS Research Manager will lead the Research Team in executing dedicated secondary research for Private Equity and M&A deals to further enhance the SPS proprietary database. Along with managing a team of analysts, the manager will evaluate work processes and ensure projects are delivered on time while upholding the highest level of accuracy and quality that our clients have come to expect.

The Research Manager is an integral role at SPS, and we are looking for a strong contributor to join our team that is focused on high attention to detail, maintaining a positive team attitude, and looking to develop and ensure that the SPS strategy are translated into an actionable vision and strategy for the team.

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## Compensation

Based on experience and will consist of base salary, performance bonus, 401K/ match, SPS cost sharing of medical, dental and vision plans along with available Flex Spending Account, Commuter Benefits, Voluntary Life and Long-term Disability Insurance, Wellness perks and more.

SPS employs a hybrid schedule, combining Tuesdays and Wednesdays at our in-office time at our midtown NYC location with work from home. For this role we are considering in-market candidates located near our client hubs.

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, protected veteran status, or disability status.

Interested candidates should send a resume and other additional information to:

**[research.careers@suttonplacestrategies.com](mailto:research.careers@suttonplacestrategies.com)**